

## Business Law

Business opportunities demand prompt, accurate assessment. At Torkin Manes, our priority is to know our clients' business objectives and understand their legal needs.

No matter how complex the situation, we quickly grasp our clients' legal issues and work towards a speedy resolution with advice that reflects practical business realities. No matter how large or small the transaction, we work closely with our clients to provide timely, proactive, and cost-effective service.

The Business Law Group at Torkin Manes excels in experience with midmarket, entrepreneurial clients who want value for their legal dollar. Our clients treat us as their trusted advisors and stay with us as they grow.

We advise them on next-phase strategies throughout the life cycle of their companies, helping them establish new businesses or grow their existing businesses, carry out corporate and tax reorganizations, finance transactions, establish partnerships and joint ventures, undertake mergers, acquisitions and divestitures and devise exit strategies. We represent private and public corporations, from family-owned or closely-held enterprises to large, multinational corporations, as well as entrepreneurial individuals, financial institutions, private equity firms, securities dealers and advisers, and investment funds.

We have significant experience in cross-border work, both inbound and outbound. Our Group assists clients with commercial negotiations, establishment of foreign affiliates, international licensing agreements, financing and the establishment of tax-effective business structures, in Canada and elsewhere. To assist those exploring the prospect of expanding their businesses into Canada, we compiled *Doing Business in Canada: A Legal Overview*. Torkin Manes is a founding member of the International Alliance of Law Firms (now Ally Law), an international network of select law firms that enables us to help our clients obtain excellent legal service and counsel in over 40 jurisdictions worldwide. We are also able to render services to other Ally Law members' clients from around the globe.

Our Business Law Group is comprised of experienced and well-respected lawyers who are recognized by the profession and the business community as leaders with the expertise to provide practical, cost-effective solutions to business clients' needs. The Group's abilities are enhanced by our team of highly experienced law clerks and assistants who become familiar with our clients to deliver the range of services they require. We work closely with our colleagues in other practice areas across the firm to ensure that all of our clients' legal needs receive prompt, seamless attention.

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Some of our many Business Law services include:

- Business succession planning
- Corporate financings
- Corporate governance advice
- Corporate reorganizations
- CPC transactions
- Due diligence
- Establishing business entities in Canada
- Joint venture agreements
- Mergers, acquisitions, divestitures
- Partnership and shareholder agreements
- Private equity transactions
- Public corporations

### **Practice Group Lead**

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### **Practice Group Team**

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